



www.SourceCandidates.com

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Candidate Sourcing Service

\$749.99 for 60 day project

\$35/hr for open ended project

**Our Candidate Sourcing Service
Drives Applicants to Open Positions**

Candidate Sourcing Process. Resumes + Leads + Contact

Our process involves the sourcing of qualified resumes of active job seekers, and the lead generation efforts to attract passive candidates. We also make initial contact to create applicants from the resumes and leads.

We use all major and industry specific resume and lead generation vendors, including Monster, Careerbuilder, Dice, Salesforce, LinkedIn, SalesGenie, and Hoovers. Our service eliminates the need to contract with these platforms directly.

Our process adjusts its focus on active or passive candidates depending on the position requirements.

Active Candidates:

- We identify the qualified resumes of recently active candidates available on the major and industry specific platforms. Position is posted as a new role weekly to Indeed and other sites.
- Our team will include on each resume the available info on skills, salary, interests, LinkedIn profile and a picture when available.
- We email each qualified candidate the client approved overview of the role, and direct the candidate to apply directly for the position in the client preferred manner.
- We deliver all qualified resumes to the client, and add candidates to the Project Excel Template.

Passive Candidates:

- We identify professionals who have the ability to either become or refer a passive candidate.
- We combine info available on LinkedIn, Salesforce, Google, and many other sources to generate the largest list possible.
- We email the client approved overview of the role to each contact, and direct the person to apply directly for the position in the client preferred manner or to refer a qualified friend.
- We create a cumulative lead list including name, company, title, email, phone, LinkedIn profile, responses, and our notes, and we add to the Project Excel Template.

60 Day Process

Our team will commit at least 20 hours on each project, and will continue to source new active and passive candidates for up to 60 days.

Client can request additional emails be sent to specific contacts, and we will phone dial the 5 top candidates with a recruiting/referral pitch.